



HON. ROBERT J. TORRES
CHIEF JUSTICE

HON. ALBERTO C. LAMORENA, III
PRESIDING JUDGE

Judiciary of Guam

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DANIELLE T. ROSETE, ESQ.
ADMINISTRATOR OF THE COURTS

August 15, 2025

MEMORANDUM:

To: All Prospective Bidders

From: Administrator of the Courts

Subject: **Amendment No. 4**

Re: IFB 25-06; CISCO Catalyst 9200 24 & 48 Ports Data Only, CISCO Catalyst C8300 and Enterprise Level – Uninterrupted Smart Interruptible Power Supply (UPS)

Below are responses to questions submitted to my office:

1. Could you please help clarify a few questions regarding conflicting information? Page 55 Bid #1, 2, and 4, all state 1 year for DNA (Digital Network Architecture) and Cisco Smartnet Total Care Coverage. This conflicts with the comments of the Minimum Specifications, which state: 'Please refer to Attachment 1 for parts number and duration of service.' That information on pages 55 and 56 for both DNA and Total Care is 60 months (5 yrs)
 - a. Cisco – Total Care Coverage can be quoted and purchased for 1, 2, 3, 4, and 5 years, but not on an annual basis. Yes, you can renew coverage the following year if purchased 1 year at a time. The cost will be verified depending on the manufacturer's cost at the time of renewal.

Response: Please submit pricing for a 1-Year Total Care Coverage for Bid Item nos. 1, 2 & 4. Please use the attached "Revised" Exhibit C to enter the bid pricing. Also attached is an updated product listing that contains the part no. for the new SmartNet coverage for bid item nos. 1, 2 & 4.

- b. Cisco – DNA (Digital Network Architecture/Essential) minimum purchase is 3, 4, and 5 years

Response: Please submit pricing for a 3-Year DNA Coverage for Bid Item nos. 1, 2 & 4. Please use the attached "Revised" Exhibit C to enter the bid pricing. Also attached is an updated product listing that contains the part no. for the new DNA coverage for bid item nos. 1, 2 & 4.

- c. Cisco – Do switches and routers require SFP transceivers?

Response: Yes.

2. The IFB indicates that bidders who submit their proposals by email must send hard copies to the Judiciary within two weeks of submitting the email proposal. Please clarify, with regard to the Bid Bond Requirement specified in Section 13 of the IFB General Terms and Conditions, when must the bidder's original bid guarantee bond or standby irrevocable Letter of Credit or Certified Check or Cashier's Check be submitted to the Judiciary of Guam?
- a. If a bidder submits its bid via email, will the Judiciary reject the bid if the emailed bid submission does not include a copy of the bidder's Bid Bond, Letter of Credit, Certified Check, or Cashier's Check?

Response: All required forms must be received by the Judiciary by the due date. Bids submitted by mail shall be the same documents submitted via email. If an emailed bid does not include copies of the Bid Bond, Letter of Credit, Certified Check, or Cashier's Check, and the Judiciary does not receive them before the due date, either via email or hard copy, the bid will be rejected. The Judiciary must receive hard copies of all documents submitted via email within two (2) weeks of the email submission.

3. Relative to Exhibits B & C, Bid Items 1 & 2, and Optional Bid Items for Bid Items 1 & 2 of the IFB, IFB specifies "1-Year Cisco Network and DNA (Digital Network Architecture Advantage) for Catalyst 9200 - Term License 1 Switch, with an option to renew for 4 additional years, to be renewed annually."
- a. Cisco DNA Licenses are not available in a 1YR term. The standard available terms are 3, 5, and 7 years. Please clarify the initial term requirement for the Cisco Network and DNA subscription Bid Items 1 & 2, and the corresponding optional renewal term increments for Optional Bid Items 1 & 2.

Response: Please refer to the response to question number 1.

4. Relative to Exhibits B & C, Bid Item 4, and Optional Bid Items for Bid Item 4 of the IFB, the IFB specifies "1-Yr. DNA (Digital Network Architecture) Essentials, with an option to renew for 1 additional year, to be renewed annually."
 - a. Cisco DNA Licenses are not available in a 1YR term. The standard available terms are 3, 5, and 7 years. Please clarify the initial term requirement for the DNA Essential subscription for Bid Item 4 and the corresponding optional renewal term increment for Optional Bid Item 4.

Response: Please refer to the response to question number 1.

5. Relative to Exhibit B, Bid Item 5, for Enterprise Level, Uninterrupted Power Supply:
 - a. IFB specifies "Lithium-ion" and "Battery Type Li-Ion (Lithium Ion)" in requirement for "Enterprise-Level, Uninterrupted Power Supply." Given the restrictions on shipping lithium-ion batteries to Guam, especially batteries of the specified size, will JOG accept Valve-Regulated Lead Acid Batteries (VRLA) as an acceptable replacement for Li-ion?

Response: Yes, the Judiciary (JOG) will accept Valve-Regulated Lead Acid (VRLA) Batteries.

- b. IFB specifies "15kW" and "Max Configurable Power (Watts) 15000 W." Will JOG accept an UPS system with a power rating of 15kVN13.5kW as an acceptable alternative?

Response: As long as the UPS system can max to 15kW.

- c. IFB specifies "Load power factor 0.5 leading to 0.5 lagging." Will JOG accept a power factor of 0.65 lagging to 0.90 leading as an acceptable alternative?

Response: As long as the load power factor does not go below .5.

6. Should the Judiciary's responses require further clarification for IFB specification clarity, will JOG accept follow-up questions to JOG responses?

Response: Yes.

7. We respectfully request the deadline for submission be extended to two weeks from the date of JOG's distribution of responses to bidder questions to allow for adequate time to prepare a bid response.

Response: Please refer to Amendment No. 3. The deadline to submit bids is changed from August 19, 2025, at 2pm, Guam Standard Time, to August 25, 2025, at 3pm, Guam Standard Time.

8. There appears to be a conflict regarding the required duration for DNA Essentials and Cisco Smartnet Total Care services.
 - a. Exhibit B (Scope of Services) and Exhibit C (Optional Bid Items, Bid Items No. 1, 2, and 4) specify quantities for 1 year of DNA Essentials and 1 year of Cisco Smartnet Total Care.
 - b. In contrast, ATTACHMENT 1 for these same items indicates a required duration of 60 months.

Please clarify which duration is correct and should be used for our proposal: 1 year or 60 months?

Response: Please refer to the response to question number 1.

9. Please confirm that the bidder submitting the bid must provide evidence as a Cisco Authorized Partner and also provide evidence of that the source of supply (Distributor) is an authorized Cisco Distributor. This is essential requirement to insure proper End User licensing, registration, and continuing support.

Response: Yes, bids will only be deemed responsible and responsive if the offeror is a Cisco Authorized Reseller or Partner. The offeror is responsible for providing sufficient proof to allow confirmation of their status as a Cisco Authorized Reseller or Partner and that they are acting through an authorized Cisco Distributor.

10. Confirm that the Bidder is only required to deliver the items specified and is not required to perform any configuration or installation.

Response: IFB is for the delivery of specified items and coverage and does not request configuration or installation services.

Please be reminded that this Amendment shall be acknowledged in your bids. Failure to acknowledge this Amendment No. 4 shall result in disqualification from this IFB.

Should you have any questions, please contact the Procurement Office at **(671) 475-3290/3175/3212/300-7994** or email at mantonio@guamcourts.gov and ztandoc@guamcourts.gov.


DANIELLE T. ROSETE

cc: IFB File

**(REVISED) EXHIBIT C
PRICING SHEET
(IFB 25-06)**

By submitting a bid price below and signing this IFB, Bidder declares that the instructions, requirements and specifications contained herein have been carefully examined and are fully understood and that Bidder agrees to furnish all labor, materials, tools, supervision, equipment, and to sustain all expenses incurred in performing the work, including bond and insurance fees, in strict accordance with the details and specifications which are made a part thereof at the following prices offered by Bidder. Bidder further agrees to complete the services within the completion time specified herein.

This is NOT an all or none bid.

Bid Item No.	Description	Qty	Unit Bid Price	Total Bid Price
1.	CISCO Catalyst 9200 24T-A-Port Data Only With 1-Year Smart Net Total Care Coverage And 3-Year DNA Coverage (See Exhibit B for Scope of Services)	2 set	\$ _____	\$ _____
2.	CISCO Catalyst 9200 48T-A-Port Data Only With 1-Year Smart Net Total Care Coverage And 3-Year DNA Coverage (See Exhibit B for Scope of Services)	2 set	\$ _____	\$ _____
3.	CISCO Catalyst 9200 48T-A-Port Data Only (FEMA Replacement) With 5-Year Smart Net Total Care Coverage And 5-Year DNA Coverage (See Exhibit B for Scope of Services)	1 Set	\$ _____	\$ _____
4.	CISCO CATALYST C8300 With 1-Year Smart Net Total Care Coverage And 3-Year DNA Coverage (See Exhibit B for Scope of Services)	1 Set	\$ _____	\$ _____
5.	Enterprise-Level, Uninterrupted Power Supply (See Exhibit B for Scope of Services)	2 Sets	\$ _____	\$ _____
GRAND TOTAL BID PRICE: All Shipping and handling costs shall be included in the bid price.				\$ _____

OPTIONAL BID ITEMS

Bidders are required to submit pricing for each of the item listed below.

Bid Item No.	Description	Qty	Unit Bid Price	Total Bid Price
1.	Additional 1-Year: Cisco Smart Net Total Care Service – 24 x 7 x 4 Hour Exchange For Bid Item no. 1: CISCO Catalyst 9200 24T-A-Port Data Only (See Exhibit B for Scope of Services)	2 Each	\$ _____	\$ _____
	Additional 3-Year: Cisco Network and DNA (Digital Network Architecture Advantage) For Bid Item no. 1: CISCO Catalyst 9200 24T-A-Port Data Only (See Exhibit B for Scope of Services)			
2.	Additional 1-Year: Cisco Smart Net Total Care Service – 24 x 7 x 4 Hour Exchange For Bid Item no. 2: CISCO Catalyst 9200 48T-A-Port Data Only (See Exhibit B for Scope of Services)	2 Each	\$ _____	\$ _____
	Additional 3-Year: Cisco Network and DNA (Digital Network Architecture Advantage) For Bid Item no. 2: CISCO Catalyst 9200 48T-A-Port Data Only (See Exhibit B for Scope of Services)			
4.	Additional 1-Year: Cisco Smart Net Total Care Service – 24 x 7 x 4 Hour Exchange For Bid Item no. 4: CISCO CATALYST C8300 (See Exhibit B for Scope of Services)	1 Each	\$ _____	\$ _____

	<p>Additional 3-Year:</p> <p>Cisco Network and DNA (Digital Network Architecture Advantage)</p> <p>For Bid Item no. 4: CISCO CATALYST C8300</p> <p>(See Exhibit B for Scope of Services)</p>	<p>1 Each</p>	<p>\$ _____</p>	<p>\$ _____</p>
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Part Number	Description	Service Duration (Months)
C9200-24T-A	Catalyst 9200 24-port data only, Network Advantage	---
CON-SNTP-C920024A	SNTC-24X7X4 Catalyst 9200 24-port data only, Network	12
C9200-DNA-A-24	C9200 Cisco DNA Advantage, 24-port Term Licenses	---
C9200-DNA-A-24-3Y	C9200 Cisco DNA Advantage, 24-Port, 3 Year Term License	36
C9200-NW-A-24	C9200 Network Advantage, 24-port license	---
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	---
PWR-C6-125WAC/2	125W AC Config 6 Power Supply - Secondary Power Supply	---
CAB-TA-NA	North America AC Type A Power Cable	---
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	---
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
C9200-STACK-KIT	Cisco Catalyst 9200 Stack Module	---
STACK-T4-50CM	50CM Type 4 Stacking Cable	---
C9200-STACK	Catalyst 9200 Stack Module	---
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	---
C9200-48T-A	Catalyst 9200 48-port data only, Network Advantage	---
CON-SNTP-C920048T	SNTC-24X7X4 Catalyst 9200 48-port data only, Network	12
C9200-DNA-A-48	C9200 Cisco DNA Advantage, 48-Port Term Licenses	---

Part Number	Description	Service Duration (Months)
C9200-DNA-A-48-3Y	C9200 Cisco DNA Advantage, 48-Port, 3 Year Term License	36
C9200-NW-A-48	C9200 Network Advantage, 48-port license	---
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	---
PWR-C6-125WAC/2	125W AC Config 6 Power Supply - Secondary Power Supply	---
CAB-TA-NA	North America AC Type A Power Cable	---
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	---
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
C9200-STACK-KIT	Cisco Catalyst 9200 Stack Module	---
STACK-T4-50CM	50CM Type 4 Stacking Cable	---
C9200-STACK	Catalyst 9200 Stack Module	---
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	---
C8300-2N2S-4T2X	Cisco Catalyst C8300-2N2S-4T2X Router	---
CON-SNTP-C8302TNX	SNTP-24X7X4 Cisco Catalyst C8300	12
MEM-C8300-16GB	Cisco Catalyst 8300 Edge 16GB memory	---
M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
C-RFID-2R	RFID - 2RU for Cisco 8200/8300 Series	---
C8300-RM-19-2R	Cisco Catalyst 8300 Rack mount kit - 19" 2R	---
C8300-NIM-BLANK	NIM Blank for Cisco 8300 Series	---
C8300-SM-BLANK	SM Blank for Cisco 8300 Series	---
C8300-PIM-BLANK	PIM Blank for Cisco 8300 Series	---

Part Number	Description	Service Duration (Months)
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	---
TE-R-SW	TE agent for IOSXE on Enterprise Routing	---
C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	---
SC8KBEUK9-1712	UNIVERSAL	---
IOSXE-AUTO-MODE	IOS XE Autonomous or SD-Routing mode for Unified image	---
C8300-FAN-2R	Cisco Catalyst 8300 Edge Fan Tray, 2RU	---
C-POE-COVER	Cover for empty POE slot on Cisco Catalyst Edge 8300	---
PWR-CC1-650WAC	Cisco C8300 2RU AC Power supply	---
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
DNA-C8300-SW	Cisco DNA subscription for C8300 series	---
DSTACK-T1-E	Cisco DNA Essentials Stack - upto 250M (Aggr, 500M)	---
NWSTACK-T1-E	Cisco Network Essentials Stack - upto 250M (Aggr, 500M)	---
SDWAN-UMB-ESS	Cisco Umbrella for DNA Essentials	---
DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	---
C83-2N2S-4T2X-PF	C8300-2N2S-4T2X Platform Selection for DNA Subscription	---
IOSXE-AUTO-MODE-PF	IOS XE Autonomous or SD-Routing mode for Unified image	---
SVS-PDNA-ESS	Cisco Support Standard for SW Tiered DNA Essentials On-Prem	---
DNA-P-T1-E-3Y	Cisco DNA Essentials On-Prem Lic 3Y - upto 250M (Aggr, 500M)	---